

PARTNERS IN PROFESSIONAL SERVICES FIRMS

WHAT YOU NEED TO CONSIDER

Stage 1. Newly Promoted

ACTION: Focus

Now that you are into your career, to be the best at it you need that "focus". The same goes for your finances. Focus and work with people to make it efficient and effective.

- **Personal exertion** - employment income properly structured for taxation.
- **Partnership Practice** - more risk, properly structured for protection.
- **Family** - dependants e.g. wife/husband/children, needs school and early estate plan.
- **Residence** - mortgage means debt to pay down, with equity allowing for future borrowing.
- **Insurance** - life, income, professional indemnity, may need a broker.
- **Cars** - people movers, new, but roll over at end of warranty period, standard maintenance cost.
- **Superannuation** - you need to be in it, maximise for self and spouse.
- **Investments** - accumulate, diversify, inside and outside of super, may need investment adviser.

Stage 2 . Mature Practitioner

ACTION: Health Check

When you are presented with a client problem, experience makes you have a good look at a broader range of things. Your finances should be given the "once over" health check from time to time, to ensure they are in good shape as life changes.

- **Partnership practice** - succession planning, sale of interest, run off insurance.
- **Family** - grown up children and spouses, loans not gifts, family assets protected, testamentary trusts,
- **Residence** - downsize, free up capital for investment and funding the next generation, retirement living plan.
- **Estate planning** - Will, statement of wishes, executors, power of attorney, enduring guardianship. Is it clear?
- **Superannuation** - stay in system as long as possible, pension mode, franking credits, adjust for non-dependant beneficiaries in time.
- **Investment** - income stream post retirement, asset divestment and reinvestment, assets inside and outside super, Investment adviser.



Level 2, 117 Clarence Street
Sydney 2000

E: talk@gbbos.com.au
T: 02 9262 2409